

# ***Life Balance . . . Thinking Differently***

White Paper

## **“Achieving A Balanced Life By Learning To Think Differently”**

Version 2.21

Honestly, on a scale of 1 to 10, 10 being the highest, how  
balanced would you say your life is?

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**So . . . it would seem . . . that because you are reading this white paper, you are interested in a balanced life. Is that true?**

**This white paper . . . will . . . if you allow it, help you to have a balanced life. What's interesting is most everyone says they want a balanced life, but few seem to do what is required to achieve it. What *is* required? It's learning to Think Differently.**

**The truth is that most people want things in life to be better and/or different, but few are willing to make the required investment to see that success. There are many things we will share that will be counter intuitive. Learning to think differently is the key to consistently having a balanced life.**

Imagine . . . being 19 years old, being engaged, having a full time job, three part time jobs, going to college full time and actively working in the community. Imagine . . . having the following conversation with your mom, whom you dearly love.

Mom: *"I am concerned for you, your future spouse, and future children that you're going to be a workaholic and not spend enough time with your family. Remember . . . I've never seen someone on their deathbed who said 'I wish I spent more time working.'"*

**1. Write down your thoughts and/or how you would respond.**

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## Definition of Balance:

noun bal·ance \ˈbɑ-lən(t)s\

A state in which different things occur in equal or proper amounts or have an equal or proper amount of importance.

Response: *“Hmmm, that’s interesting mom. I have a question. So how many people have you seen on their deathbed who said they spent enough time with their loved ones?”*

Mom: *“Well . . . none!”*

Response: *“So . . . just so I get this right. What you’re saying is that regardless of how much time I spend, it’s never going to be enough.”*

Mom: *“Well . . . that’s not really the point I was trying to get across.”*

That one short conversation changed that young man’s life forever. It was the seed to the discovery of ActionVision, a system, a way of thinking, which has transformed the way people are learning to think differently all around the world.

This young man hit upon something that few people ever seem to realize . . . that often in life, it seems, the more time, energy, and effort we invest into something, the more that something requires of us, like a black hole, and the more time escapes us.

Let’s fast forward into that young man’s life 20 years, so he’s now 39 years old. He’s been married 20 years, owns his own company, is an international speaker, author, . . . and . . . he has seven children.

In those 20 years, he wrote 16 books and many white papers, he never missed one of his kid’s school or sporting events, he took one to three of his children at a time on business trips and speaking events, he helped his children start their own companies, he helped to start a number of non-profit organizations, he helped to raise money and awareness for many great causes, he mentored many business owners / leaders to help achieve life balance, and he built powerful systems to assist business owners to learn how to own a company . . . rather than owning a job.

Four years later, at the age of 43, he had the pleasure of co-authoring a book, *Community / Business Partnerships* with Tom Kunz, who at the time was the President of CENTURY 21, the largest real estate franchise in the world. Tom also helped raise over 100 million dollars for Easter Seals.

Up to this time, according to his wife, his seven children, and his parents, this now middle-aged man had done an amazing job in having a balanced life, but his life was about to be greatly tested. With one phone call, Lance made the introduction to the President of Coldwell Banker. One email and this man was co-authoring a book with the President of Easter Seals.

His pipeline of opportunities had just expanded greatly while his children were 18, 17, 16, 12, 11, 8 and 6 years old. He dated his wife every Friday, continued to participate actively in all areas of his children's lives, was more involved in community-based organizations than ever, traveled to Russia with his oldest daughter, to Africa with his oldest son, and the business demands were greater than ever.

He realized that he had to figure out how to increase his bandwidth or something was going to have to give. He could not continue to keep up with the ever-increasing pace, opportunities, and needs. He needed more bandwidth . . . he needed to learn how to Think Differently.

For a few years he had been working on an algorithm which would consider all the factors in any type of opportunity, weigh / balance all the factors, and then reveal to him which opportunities to pursue. It was time to put the algorithm to the test. Would it work?

Actually . . . it didn't work. It failed miserably.

Soon after that, on a business trip to Nashville with Tom, he realized he had to learn to Think Differently, he had to do something he's never read in a book, he has never heard someone share . . . he needed to think in a way that he had never thought before.

That's when it hit him . . . "He would say 'Yes' to everything." His deeply analytical mind went crazy. He started to think about everything bad that would for sure happen. He would disappoint his mom, he would lose his marriage, he would let his children down and they would grow up to hate him and be bitter against him . . . he would not be able to achieve his life vision.

At the age of 43, he decided to pursue this journey, to put everything at risk. Why? Tom had revealed a Natural Law, “Trust the Integrity of the System”. Natural laws govern all areas of life and can, if we allow them to, quickly change the way we think.

He knew that his life would blow up, everything he had worked so hard for would be vaporized, he would lose everything . . . but like Chuck Yeager, trusted the integrity of the system, putting his very life at risk by breaking the sound barrier. Mark decided to trust the ActionVision system which had built his BOS ~ Business Operating System which consists of DNA *for* PEOPLE, DNA *for* BUSINESS, and DNA *for* LIFE.

The day had come and he decided to flip the switch in how he was thinking and started saying “Yes” to everything . . . and the strangest thing happened. Nothing really happened. His life didn’t blow up, nothing really good or bad happened . . . for three months.

And then it happened . . . out of nowhere . . . 20 extra hours a week appeared. It was the strangest thing. He actually didn’t connect the dots at first as to where and why all this extra time appeared. It was just there. He had been for decades dating his wife every Friday but with all the extra time, he started to date each of his seven children every week. He started to have so much free time that his children started to say . . . “Dad, we love you a lot, we really do and we love all the extra time you’re giving to us . . . but don’t you have more books to write or other things to do?”

He was confused . . . bewildered . . . and perplexed with all this new free time. Like the food critic who was a cynic in the movie Ratatouille, for a moment in time, he reverted back to being a 3 year old boy again, full of energy, wonderment and curiosity.

His mind . . . flashed back to when he was 9 years old and he decided to take some of the money he had earned from odd jobs selling Christmas trees from the forest in his backyard, and vegetables from the family garden, to buy some sour cream and onion potato chips at the small corner store for his mom, who loved them.

Now at 53 years old, tears are still shed when he fondly remembers coming home and giving the potato chips to his mom. The strangest thing happened. . .

His mom knelt down, with tears in her eyes and looked straight into his eyes and said . . . “Mark, you are going to make some woman the most amazing husband in the world . . . because you are sensitive to the little things.”

As a 9 year old boy, he still remembers thinking . . . *“Women are weird . . . it’s really not that complicated. Pay attention to the little things that touch their hearts and then take action on those things.”*

Around that same time . . . Mark’s grandfather passed away as well. Mark really wasn’t that close to his grandfather and only had seen him a few times in his life as they didn’t live very close, but his grandfather changed his life forever as well.

When Mark was 8 years old his grandfather said *“Mark, when someone criticizes you in something, there’s some percentage of truth to what they say. It could be 1% to 99%. It’s not up to them to tell you what % it is or how to change it, it’s up to you.”*

It’s still strange to Mark at 53 years old how an 8 year old kid can understand that being defensive is kind of a stupid way to think, as it shuts down all learning and growing and gets people stuck in the way they think . . . and grown adults . . . don’t seem to be able to “get it.”

A great book to read is “Be the best student in the world . . . in everything.”

> [www.DNAforLife-Laws.com/e-book/best-student](http://www.DNAforLife-Laws.com/e-book/best-student)

So . . . go back to the cover page and review over your 1 to 10 rating of how balanced your life is.

## **2. Write down one simple action to have a more balanced life.**

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Let’s not make things more complex than they need to be. Discover your Life Vision and then seek to live it each and every day and you’ll be surprised at all the magical moments you’ll see in every area of one’s life.

# Questions . . . Need Help . . .

Please feel free to call the individual who passed this along to you and/or feel free to call 888.230.2300 or 630.393.9909.

If you have not discovered your Life Vision, why you were put on this planet, it's actually a simple 20 minute exercise to do. [www.DNAforLife-Laws.com/Life-Vision](http://www.DNAforLife-Laws.com/Life-Vision)

## Great Websites . . .

- > The Secret About Time: [www.DNAforLife-laws.com/30day](http://www.DNAforLife-laws.com/30day)
- > 30 Minute Gift Strategy Session: [www.DNAforSuccess.com/examination/30min-strategy](http://www.DNAforSuccess.com/examination/30min-strategy)
- > 7 Steps To Success: [www.DNAforSuccess.com/7-steps-to-success](http://www.DNAforSuccess.com/7-steps-to-success)
- > White Paper Library: [www.DNAforLife-Laws.com/cool-free-stuff](http://www.DNAforLife-Laws.com/cool-free-stuff)
- > Natural Law Library: [www.DNAforLife-laws.com/career-success](http://www.DNAforLife-laws.com/career-success)
- > 1 Minute Video Library: [www.TheMVPnetwork.org/examples](http://www.TheMVPnetwork.org/examples)
- > [www.DNAforSuccess.com](http://www.DNAforSuccess.com)

## **Pay It Forward**

If this white paper was helpful, please share this with others and consider making a generous contribution to help single moms and kids at risk. [www.dnaforlife-laws.com/pay-it-forward](http://www.dnaforlife-laws.com/pay-it-forward)

Other great white papers: [www.DNAforLife-laws.com/cool-free-stuff/success/system/member](http://www.DNAforLife-laws.com/cool-free-stuff/success/system/member)

# Q&A

## Q1: So what's that little boy up to now?

A: Mark Boersma is now 53 years old and still has 20 extra hours of free time and now is taking the last week off of every month to help those around him discover their life vision and live it daily. Yes, he's taking three months off a year in addition to having an extra 20 hours of free time weekly. He now has five grandchildren: Danny who is 4 years old, Trevor who is 2 years old, Liliana who is 4 months old, and twin girls who are due in six weeks.

Mark is actively involved in many great causes . . . ~ Single moms ~ Kids At Risk ~ preventing adult and teen suicide ~ stopping child trafficking ~ preventing and overcoming drug and alcohol addiction ~ and bringing peace to the Middle East. Mark has a goal to help over 1,000 people start their own very successful and profitable companies by the time he turns 60. Many of those he is hoping to help are single moms, kids at risk, and girls who have been trafficked.

Mark is very active in a number of exciting projects, which have all been birthed from the *Community / Business Partnerships* book that he and Tom co-authored.

Coffee Connections ~ [www.MyCoffeeConnection.org](http://www.MyCoffeeConnection.org)

Success Circle of 12 ~ [www.DNAforLIFE-Laws.com/sc12](http://www.DNAforLIFE-Laws.com/sc12)

Speakers & Authors ~ [www.DNAforLife-Laws.com/cool-free-stuff](http://www.DNAforLife-Laws.com/cool-free-stuff)

## Q2: What is Mark's frequency?

A: Mark is level 4 as a primary with a secondary of a level 2. He did an experiment for two years and became a level 1 and then a few years after that he became a level 3 for three years. Yes, he is a very strange bird.

### 4 Personality / Frequencies

<b>2</b> 	Will be motivated to follow through with the small details AND will tend to miss the BIG Picture. <i>The Analytic (The Teacher)</i>	<b>4</b> 	Is naturally motivated to follow through with tasks but may be weak in following through with people. <i>The Driver (The Navy Seal)</i>
<b>1</b> 	Will be motivated to follow through well to avoid conflict. Will often cause conflicts because so focused on people. <i>The Amiable (The Cheerleader)</i>	<b>3</b> 	Is naturally motivated to follow through with fun things but if not fun it's very hard to follow through. <i>The Expressive (The Coach)</i>

### **Q3: I am a little confused as to my first step?**

A: The first step may be to complete a gift 30 minute Strategy Session. There is no charge to do this as it's done through a non-profit organization ~ Life Masteries Institute / Legacy Partners. It takes 3 minutes to complete a short personality assessment and answer a few simple questions online.

~ [www.DNAforSuccess.com/examination/30min-strategy](http://www.DNAforSuccess.com/examination/30min-strategy)

Another possible step would be to discover one's life vision as referenced above.  
[www.DNAforLife-Laws.com/Life-Vision](http://www.DNAforLife-Laws.com/Life-Vision)

Yet another possible first step could be to call the person who passed this white paper along to you and have a short phone conversation about questions you may have, about their life vision, about how you and they may be able to help one another better achieve life balance together.

Don't be robotic and think you have to know what you're going to talk about. Just have a simple conversation and see where it goes. :-)

### **Q4: BOS ~ Business Operating System was mentioned in the white paper. What is it and what does it have to do with having a more balanced life?**

A: Great question and we'll try to answer it as simply as possible. At times, Mark found himself working over 100 hours a week and for years at a time he would work 60 to 70 hours a week. Even during those seasons in his life, he still was able to maintain balance which is hard for most people to believe.

> [www.DNAforSuccess.com/video-trailer-library/thinking-differently](http://www.DNAforSuccess.com/video-trailer-library/thinking-differently)

Our BOS ~ Business Operating System is the engine which runs our business (and Mark would say his life). We earn the money we earn, work the hours we work, have the stress and/or life balance we do or do not have due to our BOS.

Mark grew up as a pastor and missionaries kid. He heard pastors say many times from the pulpit . . . "Money doesn't buy happiness." Mark would agree with that . . . but would add . . . "A lack of it does create a lot of challenges." Mark has had three black women say . . . "Mark, you think like a black woman." Mark connects very deeply with single moms because as a business owner, he had so many times where he had to work so many hours and still be a dad.

It would be fair to say probably that Mark's father was an emotionally distant parent. Mark remembers when three of his children were being baptized and his mom and dad weren't planning on attending. There were many times that Mark's parents weren't there to help with his seven children, even though they lived right across town.

What Mark discovered is that the more powerful BOS he had, the more time he could invest not only into his wife, children, and now grandchildren, but also into those things he's passionate about in fulfilling his life vision.

> [www.DNAforSuccess.com/video-trailer-library/success-through-systems](http://www.DNAforSuccess.com/video-trailer-library/success-through-systems)

Mark used ActionVision to engineer his business to give him the massive amounts of time he needed for his family, children and now grandchildren AND to pursue what he was put on this planet for, his Life Vision.

#### **Q5: What is Mark's Life Vision and how did he discover it?**

A: Great question . . . Mark's life vision is . . . **“To touch everyone in the world and make a huge difference in every area of their lives in a fun and exciting way.”**

Yes . . . that is 7.4+ billion people! Mark shares that when he was 8 years old, he was at Camp Fairwood in Wisconsin. One night, after buying something at The Canteen, he was looking up into the sky and . . . well something strange happened to him. He sensed that God was having a conversation with him. He felt that God shared with him, in his Spirit . . . “Mark, you're an average to below average kid and if you're a great steward of all that I give you, you'll reach the world.”

Kind of strange . . . right? Mark kind of believes that maybe . . . everyone's had something that is life changing . . . and maybe people aren't listening or following through? He's not sure, but that's what he thinks.

What he does believe with his whole heart is that EVERY SINGLE person was put on this planet with a very unique and special life vision. Something that no other person in all of human history has ever had and no one in the future will possess either. If you ever get a chance to hear Mark speak or get to meet him, you'll see he's passionate about helping others achieve their life vision as much,

and often more than, they are themselves. Mark has worked for decades with Life Masteries Institute which is a 501c3 non-profit organization devoted to helping individuals discover and live their life vision each and every day.

From the age of 8 Mark has been very clear as to what his life vision has been and can clearly see how EVERYTHING in his life has lead up to him being able to help people discover and live their life visions each and every day.

Most people who meet Mark also realize that he's a tad strange. He's actually been referred to what is called "The virtual insane asylum" which meets every Saturday on a conference calling line at 9 am (Eastern Time). You are invited to attend. It will be like nothing you've ever experienced in your life. :-)

~ 712.775.7031 - Access Code: 688-592 - [www.RavingFan.net](http://www.RavingFan.net) ~

Mark is a deep Level 4 Frequency / Driver personality with a deep secondary of a Level 2 Frequency / Analytic. What's very strange is that he took two years of his life to experience a Level 1 Frequency / Amiable and then three years to experience being a Level 3 Frequency / Expressive. To see Mark a few years ago play out the different frequencies go to: (Click on the shapes for videos)

> <http://personalitymasteries.com/assessments/amazing-overview>

Mark and his wife of 32 years have seven children ages 17 to 29, four girls, three boys, and five grandchildren. Yes . . . if you're asking if he was intentional in having each of the seven children, he was. Yes, each one of them has a continent they were given from birth. He's such a planner that he thought it might be good to have backup to the seven children, so he and his wife planned on having a number more. After three really rough miscarriages, Mark accepted that God only wanted them to have seven. No backups for any of his children.

Mark takes off the last week of every month to volunteer through Life Masteries Institute to help people discover and live their life vision every day. If you would like to have Mark or someone he has personally trained and mentored help you discover and/or live your life vision, email [info@lifemasteries.org](mailto:info@lifemasteries.org). Share with them some of your passions and who knows . . . maybe Mark will personally give you a call. :-)

## **Q6: What is ActionVision?**

A: Once someone discovers their life vision, there is a need to figure out what actions are required to live one's life vision each and every day. The ActionVision system is customized to each individual as there are no two people alike, no two life visions who are like.

Are you a business owner? If you are . . . “Do you ever feel like you own a job rather than owning a company?” Mark invested decades of his life into figuring out the science to helping clone one's self, to free up one's time, to pursue his or her life vision and passions each and every day.

For additional information on ActionVision . . .

> <http://dnaforsuccess.com/implementation/one-on-one>

### **Q7: How can I connect for more of the things Mark has been involved with?**

A: There are many resources . . .

Facebook ~ <https://www.facebook.com/MarkBoersma>

LinkedIn ~ <https://www.linkedin.com/in/synergysolutionsinc>

White Paper Library ~ <http://dnaforlife-laws.com/cool-free-stuff>

Video Library ~ <http://dnaforlife-laws.com/career-success>

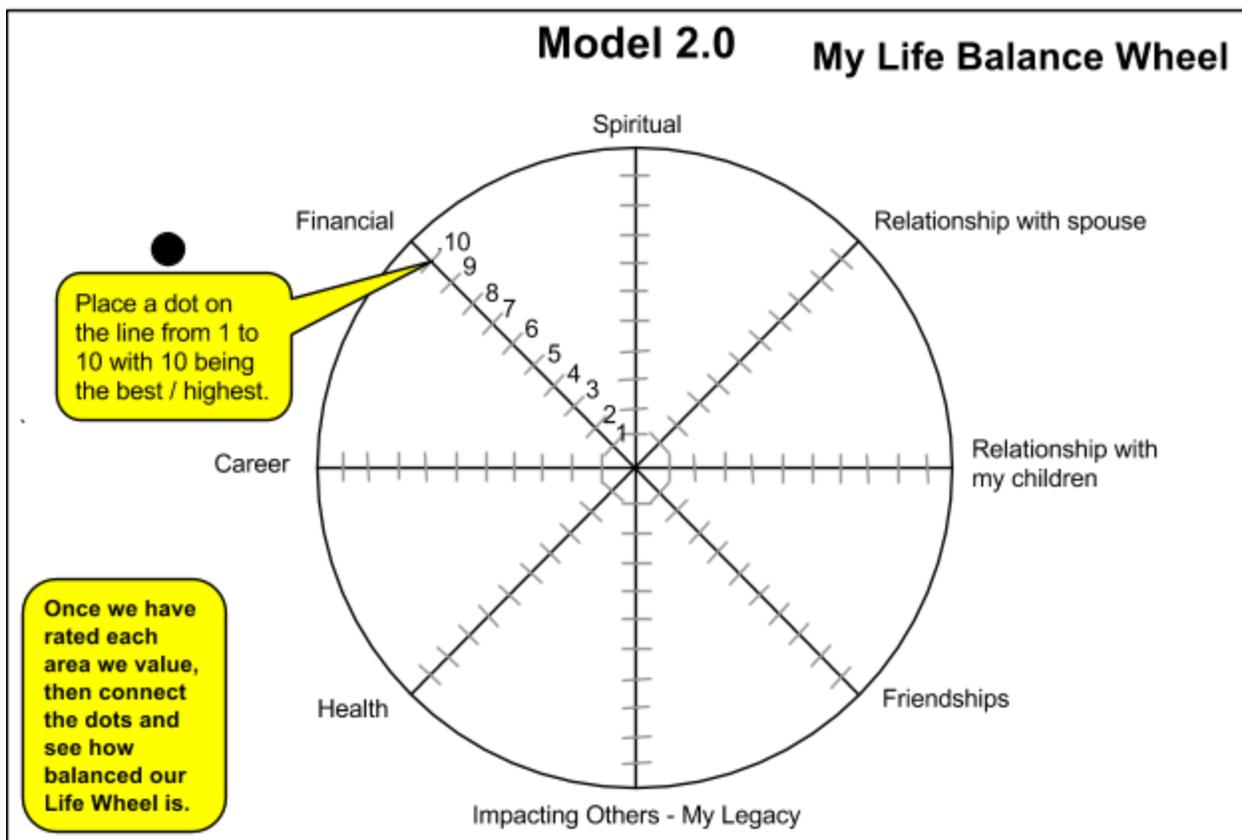
## Q8: How does being a great student lead to a balanced life?

A: Think about it . . . what does “out of balance” mean? We naturally tend to migrate to things we enjoy and/or things we’re good at. As we get better at certain things in life . . . we tend not to get better at other things and then we’re “out of balance.” A great student can grow and learn in every area of life. A great student will be curious about everything which gives them the ability to grow and learn in every area of life.

A great student is eager to grow and try new things and is ever expanding his / her knowledge, through experience which only comes from taking action / doing. The following Life Balance Wheel comes from the [FULL “My Life Vision Profile.”](#)

Book: **“Be the best student in the world . . . in everything.”**

~ [www.DNAforLife-Laws.com/e-book/best-student](http://www.DNAforLife-Laws.com/e-book/best-student) ~



As Mark grew older, he started having to balance the demands of marriage and then one child, to two, to three, all the way up to seven children. The demands of his company grew, the demands of his speaking and writing increased, and the demands of community engagements and caring for his elderly parents expanded the daily demands of everyday living.

Mark shared for years that the answers to all of life's challenges / problems rested in the understanding and application of Natural Laws. He, Tom Kunz, and then later entire worldwide networks, started to discover and apply together over 500 Natural Laws, which Mark sometimes applied naturally without even knowing it and other times never even realized that he was applying a natural law in his life.

Tom Kunz shared natural laws like "Claim Unclaimed Territory" which helps us to seek out new learning / doing opportunities in the most amazing way. Tom also shared the Grandpa Chappell principle which helps us to be intentional about becoming a better listener to everyone and especially those who are older than we are. Mark applied the Grandpa Boersma principle which, at the age of eight, taught him not to be defensive about anything. Check out and enjoy the ever expanding natural law video library.

~ <http://dnaforlife-laws.com/career-success>

Mark is fond of sharing when he speaks The 12 Principles to Life Masteries. Mark also developed a 25 Year Value Transfer system to intentionally transfer hundreds of very specific values to his children, grandchildren and all future generations.

Principle #8: Value In Life is a powerful natural law. Mark shares when he speaks how his values may be very different than the value of others . . . which is fine but it's so important to know our values and then live those values each and every day.

Check out what Mark's values are from a perspective of learning how to have balance in every area of one's life.

## 12 Principles for Life Masteries

 <b>Fun</b>	<ol style="list-style-type: none"> <li>1. <i>Walls of Opportunities</i></li> <li>2. <i>No Problems, Only Opportunities</i></li> <li>3. <i>Ideal or Nothing</i></li> <li>4. <i>Time/Priorities</i></li> <li>5. <i>Thinking Not Knowing</i></li> </ol>	 <b>Personal Development</b>
 <b>Business/Career</b>	<ol style="list-style-type: none"> <li>6. <i>Great vs. Good - Setting GREAT goals and sometimes only getting good results</i></li> <li>7. <i>The Lucky 13 Rule</i></li> <li>8. <i>Value in Life (Values, choices / consequences, and congruencies)</i></li> <li>9. <i>Roller Coaster Mystery</i></li> <li>10. <i>Stewardship (The more we do for others the more we personally gain)</i></li> </ol>	 <b>Relationships</b>
 <b>Financial</b>	<ol style="list-style-type: none"> <li>11. <i>Focus: Get better results with less effort</i></li> <li>12. <i>Never Quit: No mistakes, just learning opportunities</i></li> </ol>	 <b>Recreation</b>



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## Mark's Values are . . .

1. ~ **God** ~ Personal relationship with God
2. ~ **Wife** ~ Relationship with his wife
3. ~ **Children** ~ Relationship with seven children
4. ~ **Career** ~ Providing for his family
5. ~ **Others** ~ Impacting 7.4+ billion people

Hmmm . . . fairly straight forward right? That's not what Mark found in his journey. Mark relates in speaking all around the world, being invited to the White House, coaching ~ mentoring and partnering with world thought leaders, Mark discovered that it's fairly easy to be successful in any one area of life . . . but very challenging to be successful in all areas of life that we value . . . especially when four of your children are teenagers.

Mark created a [books to read](#), [videos to watch](#) [document](#) which many people have found to be interesting and helpful. Others have created a Mark's Brain webpage which looks into how Mark thinks and where many of those thoughts have come from. <http://dnaforbusiness.com/marks-brain>

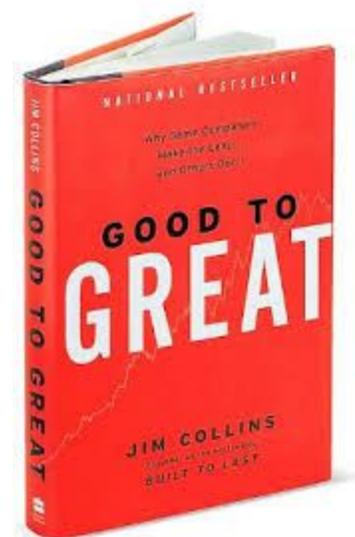
One of Mark's favorite books is Good To Great by Jim Collins where Mr. Collin's shares a common aspect of all great companies is a company which has:

- ~ **Disciplined PEOPLE** ~
- ~ **Disciplined THINKERS** ~
- ~ **Disciplined DOING** ~

Many people have shared that Mark is the most disciplined person they have ever met. When Mark discovered The *NEXT* Dimension Principle he realized that he has so far to go. When Mark's dad passed Mark shared with a group of people he was mentoring

. . . **“When our life vision is bigger than death . . . you get over stuff!”**

Tom Kunz shared how their top agent, out of 140,000 agents in 70 different countries shared “If I do something twice, I build a system for it.” This same agent's father had a terminal illness and the agent took six months off to care for his father . . . had his best year ever. What's up with that?

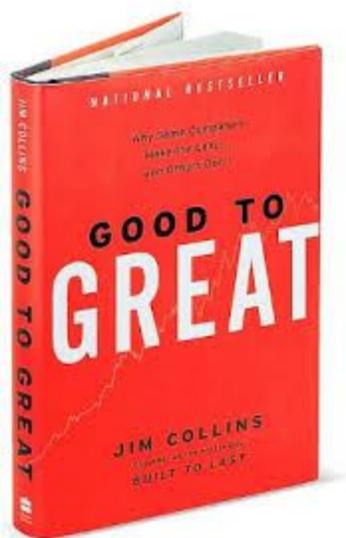


Mark has story after story of how he combined his business with his marriage with his children, with serving others . . . which he believed all connected back into achieving his life vision which he believed connected back into his personal relationship with God.

Think about it . . . who has the intentionality to create a system by which to transfer values to all future generations. That's some crazy thinking.

A month after Mark's father died Mark was sitting at his desk and out of nowhere, he thought "I wonder what my dad is doing now." Mark attends on a weekly basis [www.MyCoffeeConnection.org](http://www.MyCoffeeConnection.org) and asked Joe Reed the question of what his father was doing and without a pause or any thought said "Mark, what he was designed to do." Mark shared with Joe his frustration to Joe's response as it seemed to Mark that the last five years of his dad's life were filled with with a great deal of pain, hurt and no productivity for his mom due to his dad's choices in his final years. Mark also felt that his parents gave up on life and maybe those around them did as well. Out of frustration Mark responded . . . "Joe, why didn't my dad live his life like they were designed to live? Why did my dad wait to die to do what he was designed to do?" Joe, paused for just a moment and then shared gently . . . "Mark, you may be the only person in the world who is living precisely what they were designed to do."

This created even more frustration for Mark as his decades of experience seemed to support this. It frustrates Mark . . . or use to frustrate Mark, because now he doesn't have any frustration or stress . . . but that's another story :-). . . to see people not living up to their full God given potential.



"When I look over the good-to-great transformation, the one word that keeps coming to mind is consistency. Another word offered to me by physics professor R.J. Peterson is coherence. "What is one plus one?" he asked, then paused for effect. "Four! In physics, we have been talking about the idea of coherence, the magnifying effect of one factor upon another. In reading about the flywheel, I couldn't help but think of the principle of coherence." However you phrase it, the basic idea is the same: **Each piece of the system reinforces the other parts of the system to form an integrated whole that is much more powerful than the sum of the parts. It is only through consistency, over time, through multiple generations, that you get maximum results.**"

# Case Studies . . .

## **Matthew Maple**

Matt shares how he wasted 18 years of his life and wants to help others to learn how not to do that. Matt is married and has an amazing family, has a great job . . . but wants more out of life. Matt is seeking to make up for those 18 “lost years” and accomplish more in the next 12 months than he has from the age of 21 to 39. Matt wants to insure that while he takes his professional life to dimensions that many high level leaders desire to do . . . that he also takes his marriage and relationship with his children, family and friends to new dimensions of success. Matt has been taking 6 minutes a day to journal about Natural Laws ~ DNA for LIFE to learn to TDQ, Think Differently and do So Quickly. If you would like to follow Matt’s journey to Dimensional Living email Matt at: [matt.maple27@gmail.com](mailto:matt.maple27@gmail.com) and he will include you in his journey to discover and live Natural Laws each and every day. <http://dnaforlife-laws.com/career-success> My ActionVision Story ~ <https://www.youtube.com/watch?v=6trTQ4XerCE>

## **Jason Miller**

Jason was raised Amish and loves the heritage, values, work ethic and ways of thinking that his parents and the community has given to him. Jason, like all of us think in a certain way and desires to take the best of how he was raised and live his life vision each and every day. Jason is engaged to an English Girl (non Amish) and desires to take the decades which have been carefully invested into her and bring those things to others to create a better world. Jason’s fiancée is Melissa Boersma and she was given the continent of Europe when she was first born. She is the third of seven children and her father, Mark Boersma . . . let’s say . . . thinks in a very different way. :-) Jason has a passion for real estate, entrepreneurialism, helping people to learn to be curious and learning to think differently. Jason could use some encouragement to finish writing his book on Amish & Business. Jason has an 8th grade education and he along with his soon to be father in law, who has three bachelor degrees in business believe that Jason can earn far more with those things he learned being raised in an Amish household than he could with any degree . . . AND . . . have an amazingly balanced life . . . AND . . . can help others to learn to do the same thing. Jason and Melissa inspired this white paper to be written and Jason can be reached at [millerjason67@gmail.com](mailto:millerjason67@gmail.com).

## **Alan Stein**

Alan is co-founder and President of [www.TanglewoodConservatories.com](http://www.TanglewoodConservatories.com). If you get a chance to talk with Alan, ask him what his life vision is. Alan is now taking the last week off every month to pursue living his life vision each and every day and helping others to learn how to do that as well. Alan is an international speaker and author in addition to being an artist. Alan co-authored a book titled “How to be the best student in the world, in everything” with three other co-authors, all 5 years old and younger. Alan is also the co-founder of Dimensional Living which is a network of individuals from all around the world who are committed to helping people learn to TDQ, Think Differently . . . Quickly. Alan also shares daily some of his most interesting thoughts. To be included in those email Alan at: [als@tanglewoodconservatories.com](mailto:als@tanglewoodconservatories.com)

~ Book: <http://dnaforlife-laws.com/e-book/best-student>

~ Dimensional Living: <http://dnaforsuccess.com/mastermind-groups/dimensional-living>

## **Nancy Virts**

Nancy is co-founder of [www.TanglewoodConservatories.com](http://www.TanglewoodConservatories.com) and actively involved in Awesome Women mastermind group. Nancy is the catalyst for the 6 minute daily journal of “Living One’s Life Vision Every Day.” Nancy has a passion for helping people to SEE, truth in every area of life . . . even if the truth hurts. Nancy is passionate about helping people discover their full potential and living in the world of the creative rather than in the habit world. To be included in Nancy’s daily journal please email Nancy at [nvirts@conservatoryheritage.org](mailto:nvirts@conservatoryheritage.org). Nancy’s heart centered thoughts and insights into why people really do what they do gives Nancy the ability to not only live a life of balance but to help others to do so as well. <http://dnaforsuccess.com/mastermind-groups/awesome-women>

To live a balanced life, one needs to first learn what life balance really is. To know what a balanced life is, one needs to first learn what their life vision is. What have I been put on this planet for? It’s not really “To be a good person.” or “To help others.” as that’s probably a generic statement that applies to everyone. It’s something very unique, something that no other person on the planet has ever thought of precisely. It’s special to us!

To live one’s life vision daily, one needs to discover their life vision first. To discover one’s life vision go to: <http://dnaforlife-laws.com/life-vision/>

## **Jennifer Tibbs**

Jennifer is a math teacher and teaches 6th, 7th and 8th grade students. Jennifer has been teaching for 13 years and . . . honestly was going to get out of teaching . . . until she had a conversation with Mark Boersma. Mark could feel and deeply sense Jennifer's pain in teaching as she shared that she "knew" specifically which one's of her students would end up and prison and when those things actually happened years later the pain she felt was beyond her ability to continue to teach . . . until she "Trusted The Integrity Of The System" and embraced a new way of thinking herself. Her last year of teaching was like she had never experienced. In many ways, it went totally against everything she was taught in college in how to be a teacher . . . and it worked.

Jennifer is now teaching and starting a number of her own other companies to learn how to be "The Best Student In The World, In Everything." Jennifer is a SEER, someone who sees things very differently, both in the moment as well as into the future. Jennifer believes that she and those around her will change the way education is executed around the world . . . all while having an amazingly balanced life. To join Jennifer in her journey, email Jennifer at [jcampbelltibbs@gmail.com](mailto:jcampbelltibbs@gmail.com).

## **Joshua Collins**

Joshua is a computer systems administrator who did something very crazy a number of years ago. . . He married the oldest of Mark Boersma's children, GingerAnne. As with most first born children GingerAnne is very intentional with her goals in life once she gets her mind set on something, she pursues them like a bull dog. Joshua and GingerAnne are the proud parents of a four year old son, two year old son, are currently expecting twin girls within a few weeks. At birth GingerAnne was given the continent of Asia to impact every single person in that continent and seems to have the idea that she needs some help from her husband and now four amazing children. There aren't a lot of men that could handle a father-in-law like Mark and even less who could blend in with his first born daughter who is totally opposite of her father but connected to her father in a way that probably every father and daughter in the world would love to be connected. Joshua's mind obviously thinks in a very different way than most and is working on a book which will be like no other, "**Building Stonehenge, while the natives are whacking each other with sticks**". One might assume that he's crazy, but maybe he's just embracing the process and systems that GingerAnne learned from her father at an early age? To join Joshua in his journey email at: [jcolli04@gmail.com](mailto:jcolli04@gmail.com)

## **Jillana Sauder**

As a single mother, Jill was working 12 hours a day while the daycare raised her son. Jill was desperate to change the way of her and her son's lives. In her search, she came across ActionVision and started her own business, working from home. She knew it would take massive action on her part, to change her current situation and take back her life. The journey to entrepreneurship was painful. She found herself putting in longer hours and increasing her frustration. She continued to add more, trust the system, the network and her mentors, and just say "Yes". She put in the time and action to create a BOS. In just one year, Jill is running two successful businesses, from home, working 10-15 hours a week, homeschooling her son, and enjoying every minute of her life....because she has total control of her time and life.

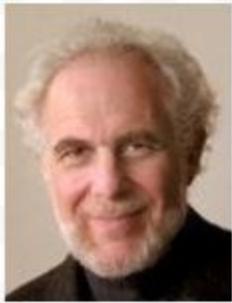
Jill is now a certified ActionVision BOS ~ Business Operating System mentor and engineer of business engines to help business owners gain the freedom from their companies. Most business owners don't really own a company they own a job and Jill and many others have the knowledge, the systems and the network to not only give single moms economic and freedom in life but to do that for business owners all around the world. To connect with Jill about her life vision and how she is helping others, she can be reached at: [sjillana@gmail.com](mailto:sjillana@gmail.com)

## **Ken Bucci**

Ken is a successful CPA with an accounting practice in the Boston area and was looking for more in life. Ken shared with a client that he wished he had taken action faster. Mark has worked with CPA's for decades and Ken was very different. It's like Ken had a street smart about him that very few CPA's had. Ken is like so many business owners out there, after many years of hard work seeing the success of labor . . . having what most everyone in the world would love to have . . . and then wonder . . . "Is there more than this?" Ken's ActionVision is helping Ken to learn to Think Differently which is causing everyone of his employees to learn to Think Differently as well . . . which is creating a ripple effect and starting to cause other business owners and leaders to think differently which then ripples out to their employees.

Think Differently About Time ~  
<https://www.youtube.com/watch?v=U6TGyjFDNu0>  
Think Differently ~ <http://dnaforsuccess.com/video-trailer-library/thinking-differently>

Alan Stein had known Mark Boersma for over 10 years before meeting him in person. After meeting Mark in person, he had an epiphany and shared the following:



**DIMENSIONAL  
LIVING**

“For a long time, I “saw” or thought I saw Mark as a business owner trying to make a living for his family, just like all the rest of us are. I thought his primary goal was the same as most people in the world- to make money so he could support himself and retire at some point to enjoy the fruits of his labor. Then I started to “see” that this was just a reflection of where I MYSELF WAS AT.

I started to SEE that as being only on the superficial exterior. The DEEPER REALITY was and is something that I am completely unfamiliar with and still struggle sometimes to accept- that Mark is coming from a much a different place- a place that is very different than the rest of us. I do not have much access to this place. It is a place with a different conception of SELF. Where real service to mankind is the driving force not concerns with my own life issues. Hard to even imagine what this would mean to me if I were to attempt to live so differently. Much has to done first though before I could even reach the dimension where this could be a reality not just imagination. See, it is not really about making more money, doubling your income or being more successful. I started to catch glimpses of something much, much deeper. Like peering into another dimension for moments. This is what we are really being led to.”

Alan Stein

[Dimensional Living Mastermind Group](#)

Q & A: